

The second Investor Conference of the year 2025

Wellell Inc. 28.11.2025

Be well, Live well
Wellell

3Q 2025 Consolidated Income Statement

Wellell

Unit: NTD K

	3Q25 YTD Review	3Q24 YTD Review	25/24 Var.(\$)	25/24 Var.(%)
Net Sales	1,779,851	1,772,986	6,865	+0.4%
Gross Profit	822,848	793,155	29,693	+1.5%
Gross Margin(%)	46.2%	44.7%	-	-
Operating Expenses	705,961	713,860	(7,899)	-1.1%
Income before Tax	130,725	92,290	38,435	+42%
Net Income attributed to owner of the parent company	92,515	69,039	23,476	+34%
Basic EPS(NT\$)	0.92	0.68	0.24	-

2025/09/30 Consolidated Balance Sheet— Assets

Wellell

Unit: NTD K

	2025/09/30 Audit	2024/09/30 Audit	Variance	
	Amount	Amount	Amount	%
Cash and cash equivalent	681,204	665,310	15,894	2.4%
Accumulated impairment, current financial assets at cost	77,171	122,637	(45,466)	-37.1%
Accounts receivable	413,779	378,173	35,606	9.4%
Inventories	477,781	448,696	29,085	6.5%
Total current assets	1,690,640	1,659,634	31,006	1.9%
Property, plant and equipment	731,620	717,315	14,305	2.0%
Right-of-use asset	37,298	50,951	(13,653)	-26.8%
Intangible Assets	645,180	675,566	(30,386)	-4.5%
Total non-current assets	1,487,573	1,516,700	(29,127)	-1.9%
Total Assets	3,178,213	3,176,334	1,879	0.1%

Note: Only important accounts are listed in the table

2025/09/30 Consolidated Balance Sheet — Liabilities **Wellell**

Unit: NTD K

	2025/09/30 Audit	2024/09/30 Audit	Variance	
	Amount	Amount	Amount	%
Short-term debt	183,094	220,632	(37,538)	-17.0%
Accounts(including related parties)	128,911	117,830	11,081	9.4%
Other payables and current liabilities	193,580	191,098	2,482	1.3%
Long-term debt – current	41,855	22,738	19,117	84.1%
Total current liabilities	609,487	620,131	(10,644)	-1.7%
Long-term debt	101,728	110,720	(8,992)	-8.1%
Lease liabilities	13,400	22,579	(9,179)	-40.7%
Total long-term liabilities	120,225	143,628	(23,403)	-16.3%
Total liabilities	729,712	763,759	(34,047)	-4.5%

Note: Only important accounts are listed in the table

2025/09/30 Consolidated Balance Sheet

— Owners' Equity

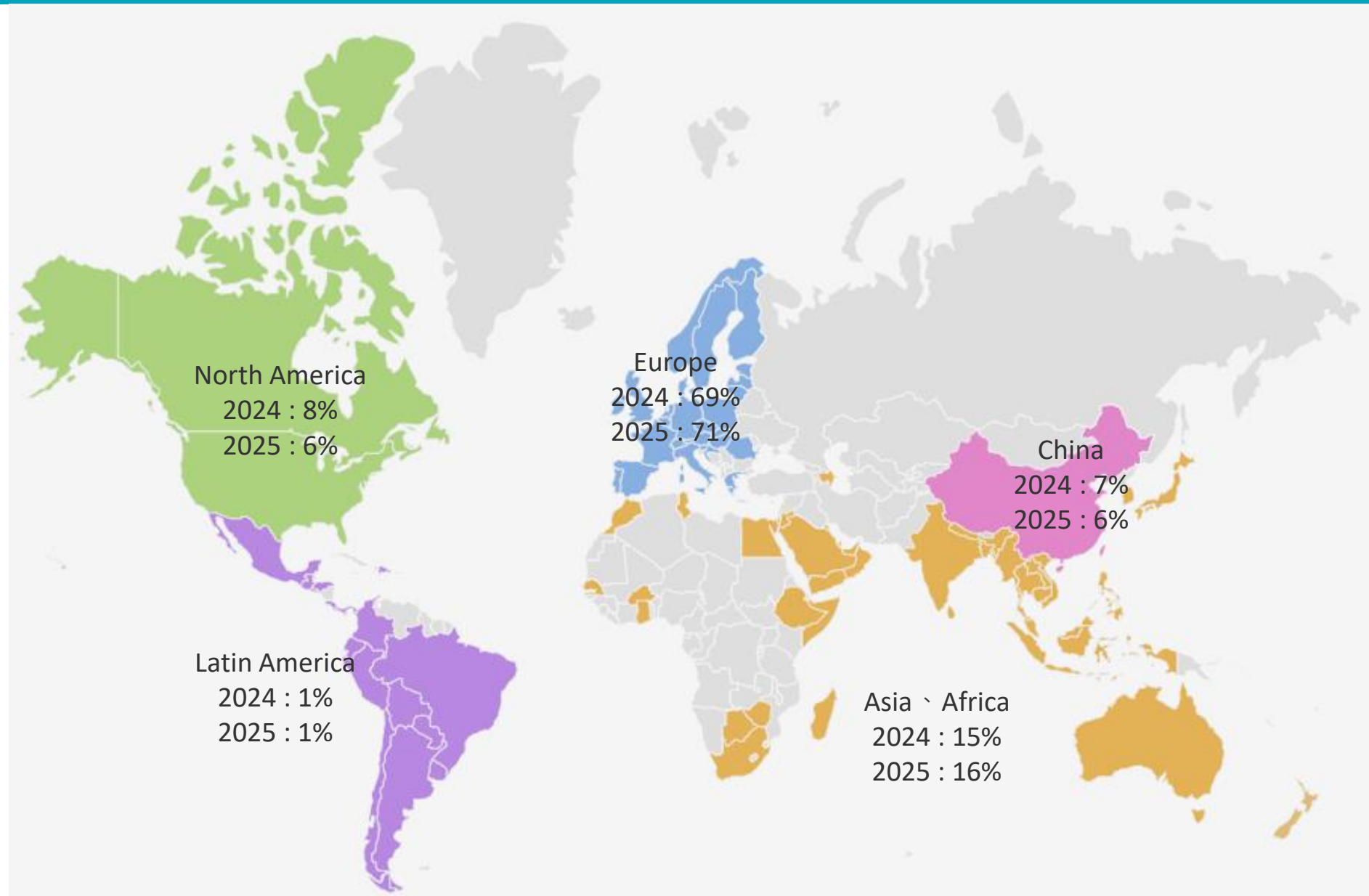
Wellell

Unit: NTD K

	2025/09/30 Audit	2024/09/30 Audit	Variance	
	Amount	Amount	Amount	%
Total share capital	1,009,116	1,009,116	-	-
Additional paid-in capital	345,736	345,635	101	-
Total retained earnings	1,182,086	1,121,602	60,484	5.4%
Other equity	(94,662)	(68,982)	(25,680)	37.2%
Non-controlling interests	6,225	5,204	1,021	19.6%
Total owners' equity	2,448,501	2,412,575	35,926	1.5%

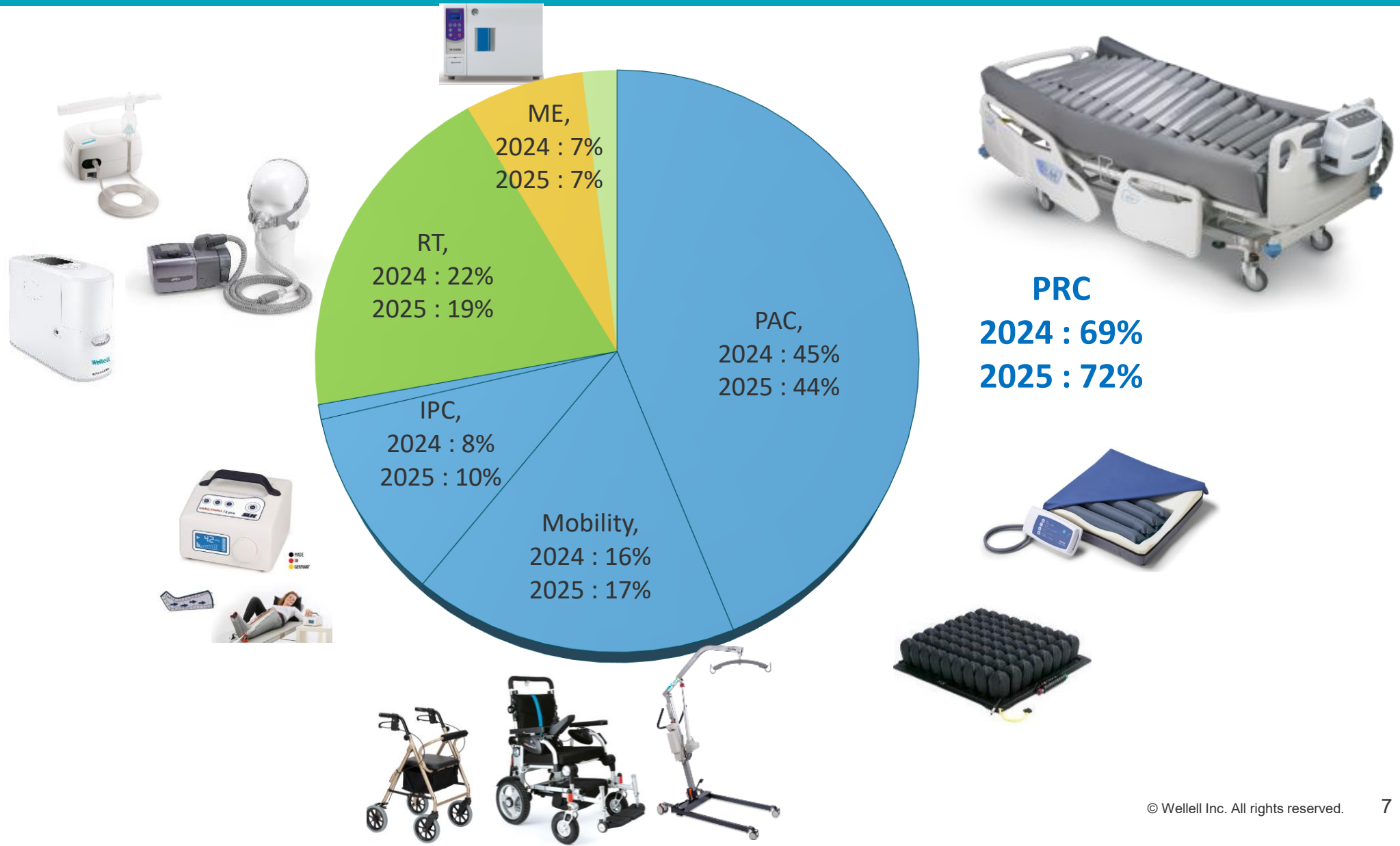
Sales by Department in 3Q25

Wellell



Sales by Product in 3Q25

Wellell



Operating Status Update



2025 MEDICAL FAIR THAILAND

MFT will be held in Bangkok, Thailand from September 10 to 12, 2025, and is the largest professional medical device exhibition in Asia.

At this exhibition, our company showcased Wellell's achievements in patient care and comfort:

1 . Optima Prone

Wellell, together with idsMED, co-hosted a clinical seminar focused on pressure injury prevention and support interface selection guidelines. Covering the latest guidelines, real clinical cases, and hands-on demonstrations, the seminar successfully promoted in-depth discussions and global collaboration.

2025 EPUAP

EPUAP will be held in Helsinki, Finland from September 24 to 26, 2025. This year's conference theme is "How Can We Prevent Pressure Ulcers with Limited Resources—Addressing Shortages in Staff and Material Resources?"

At this exhibition, our company showcased Wellell's latest innovations in patient care and comfort:

- 1 . Procure Auto Link G3
- 2 . Optima Turn

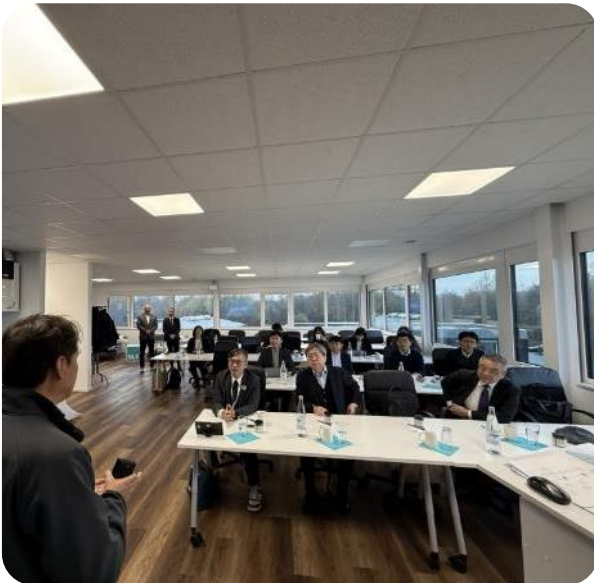
Wellell also participated, showcasing the Procure Auto Link G3, allowing attendees to gain an in-depth understanding of the latest technologies in wound care and pressure ulcer prevention, and to explore solutions for wound care from different perspectives.



2025 MEDICA

The world's largest medical trade fair, MEDICA 2025, has kicked off in Germany! This year, the National Science and Technology Council and the Ministry of Economic Affairs collaborated across ministries for the first time, leading nearly 50 companies as the "Team Taiwan" smart medical device national team to showcase Taiwan's complete value chain from R&D to commercialization.

As a specialist in pressure relief care, Wellell not only has a strong presence in the European market, but the Industrial Technology Research Institute also visited our German subsidiary, SLK Vertriebsgesellschaft mbH, to learn about our localized operations and distribution strategies. We will continue to combine innovation with clinical evidence to provide reliable pressure relief solutions, ensuring safer and more confident care!



Wellell Inc. Wins the 34th Taiwan Excellence Gold Award !

Standing out among more than 300 competing brands, we claimed the highest honor!

The **Procare Auto Link G3** Smart IoT All-Time Pressure Injury Care Pressure-Relieving Air Mattress System has already been adopted by healthcare institutions in Australia, leveraging innovative technology to help medical professionals worldwide enhance care efficiency and patient safety.




**TAIWAN EXCELLENCE
GOLD AWARD 2026**

Procare Auto Link G3
Smart IoT Pressure Relief Mattress System

**Winner of the 34th
Taiwan Excellence Award : Gold Award**



Wellell Innovating for Better Care and Quality

Procare Auto G3 & Link G3

Automatic Continuous Care for Pressure Injury Prevention

Intelligent Patient Care

Multiple treatment modes with micro low air loss, auto adjustment system to provide personalized pressure relief for optimal comfort and care.

Enhance Caregiver Efficiency

The patented twin-head compressor inflates the mattress in 11 minutes, operating interchangeably to extend lifespan and reduce the time of mattress preparation.

Continued Care Solution

The system integrates both the mattress and cushion by automatic recognition, utilizing a shared pump to deliver seamless care for patients.

Environmentally friendly design & Enhanced Logistic Efficiency

The PVC-free tubing design reduces reliance on non-renewable resources, minimizes the usage of PVC materials, and aligns with environmental protection trends. The contracted packaging volume not only enhances better inventory management, but also lower the frequency of shipping to help decrease fuel consumption during transportation.



Wellell

Germany

Focus on expanding collaboration opportunities with new customers and Buying Groups.

Enhance overall operational efficiency through organizational restructuring and supply chain integration.

Wellell

Steadily increase market share in the home care and long-term care sectors, while accelerating expansion into hospital channels.

APEM

Deepen presence in key Southeast Asian countries by targeting hospital channels, and strengthen influence in emerging markets through competitively priced products.

ODM Global Manufacturing

Focus on mid-to-high-end air mattress partnership projects and drive revenue growth through global partnerships.

Thank you

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Q&A